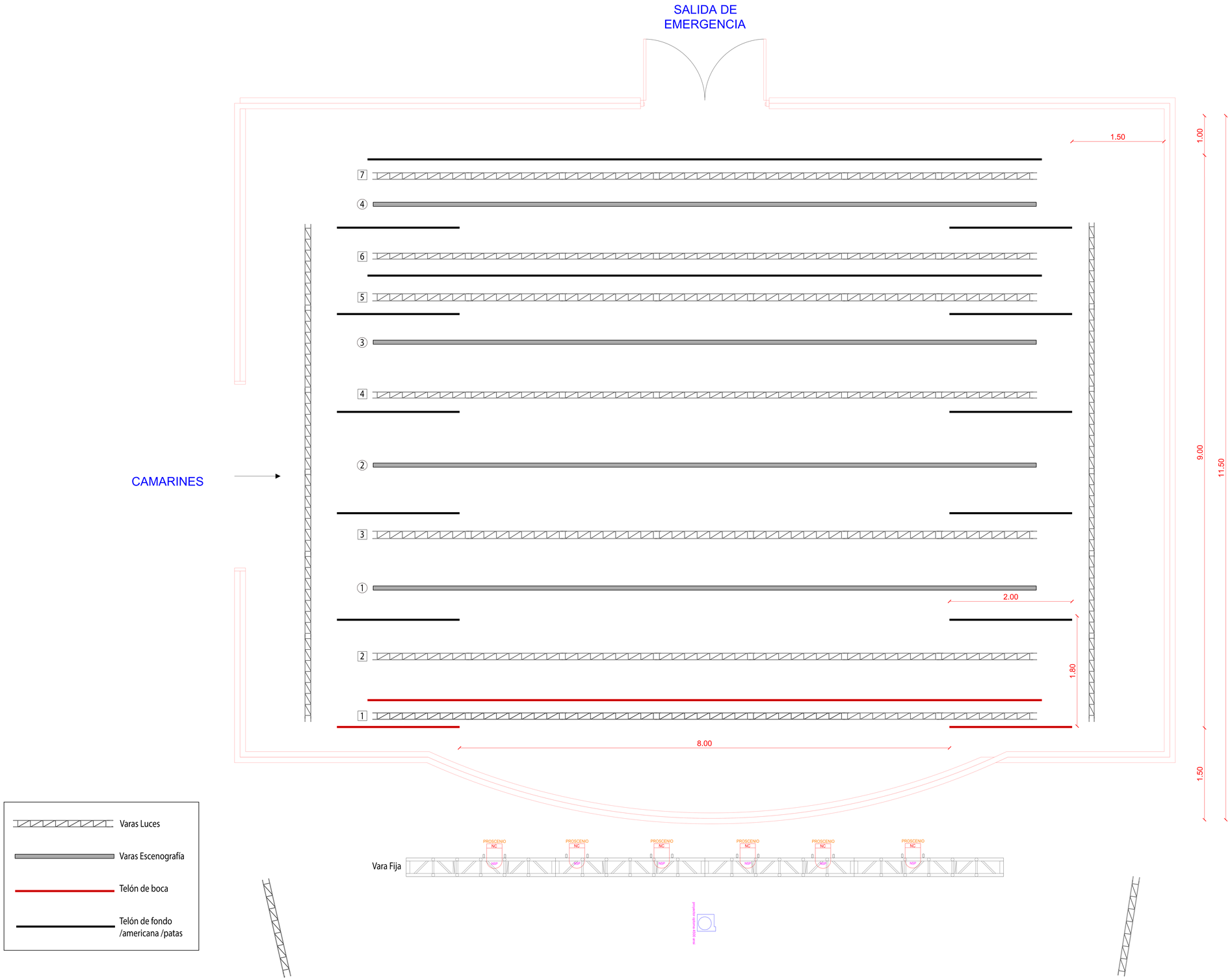PLANO VARAS ESCENARIO